



# The Secure Access Journey

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# A history of innovation and refinement

# 2017

**Juniper Releases  
SA Series SSL  
VPN Appliances**  
April 2004

**Mobile Spaces is acquired to  
bring a secure workspace  
focus to Pulse Secure**  
October, 2014

**Pulse Secure is born, Juniper  
spins off their VPN and NAC  
product lines**  
October, 2014

**Pulse One Launched**  
April, 2015

**Sleek New Pulse Secure  
Appliance Series**  
July, 2015

**Pulse Secure 100%  
online and ready for the  
next generation**  
August, 2015

**Introducing the  
Pulse Access Suite**  
February, 2017

**Pulse Secure  
acquires Brocade's  
vADC business**  
August, 2017



# Pulse Secure Introduction



20K+ customers with  
18M secured endpoints



40 of the  
Fortune 50



750+ employees globally



13 of 15 US  
government cabinets



16 years of R&D  
and 200+ patents



80 percent of  
Fortune 500

## OUR MISSION

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**Delivering secure access solutions — for people, devices, things and services.**

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# Product Line



Pulse **Connect Secure**



Pulse **Policy**

**Workspace**



Pulse **One**



# Pulse Connect Secure

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The best mobile VPN to enable secure access from any device to enterprise apps and services in the data center or cloud.



## Market Leader

40 of the Fortune 50 companies and over 18 million endpoints secured.



## Secure Access for Hybrid IT

Simply blend data center applications and public cloud services for your workers.



## Easy Compliance

Granular control over who is accessing what, from where, when, and how.



## Familiar Experience

No matter what the device your user chooses, they'll get the same experience they love.





# Pulse Policy Secure

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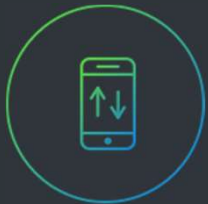
Network Access Control (NAC) solution for the next generation of networks.





## Complete Network Visibility

Simplified auditing and monitoring of network devices enterprise wide.



## Automatic Device Onboarding

Automatic onboarding features for Windows, Mac, smartphones and tablets.



## Regulatory Compliance

Ensure security compliance with the most stringent industry and government regulations.



## Contextual Access Control

Unified policy across wired and wireless connections, personal and corporate devices, remote and local access.





# Pulse Workspace

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Give the next generation of workers a productivity boost with just the right amount of company control.



## No Mess Mobile App Management

Pulse Workspace doesn't require the use of any app modification or wrapping.



## BYOD Workspace

Workspace separation ensures user privacy and a native user experience.



## Device Choice

Bring the device that you choose to work - Android or iOS.



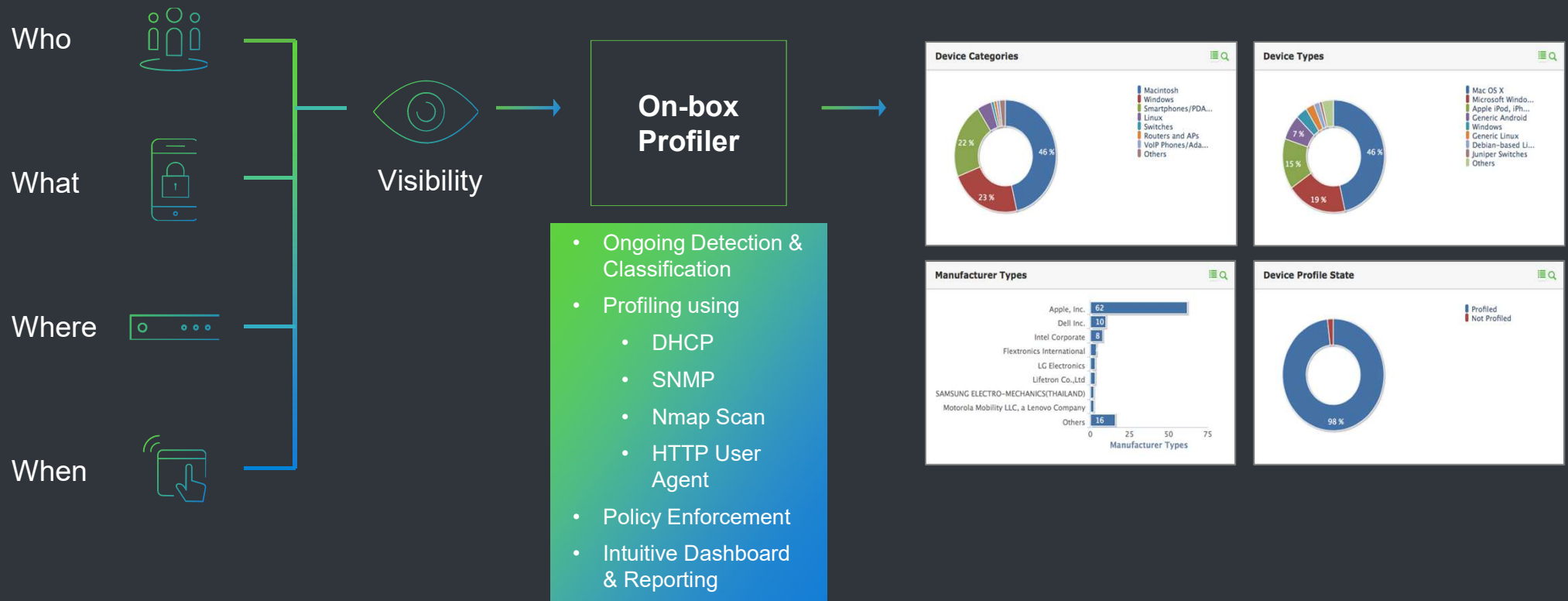
## Cloud Based

Manage Pulse Workspace through our beautifully designed, cloud based Pulse One console.



# Pulse Secure Profiler

## Visibility with Context







# Pulse Secure Appliance

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Next Generation Hardware to enable the Pulse  
Secure Access Suite

# The Pulse Secure Appliance Series



**Multi-service appliance** supporting Pulse Connect Secure and Pulse Policy Secure



**High performance** throughput with **trusted access security** for enterprise services



**Easy to configure, install, and deploy** out of the box with centralized management for **operational scale**



# Bridging from the x500 Generation SA/IC to the Next Generation PSA

SA2500/  
IC2500



PSA300



PSA3000



SA4500/  
IC4500



PSA5000







SA6500/  
IC6500



PSA7000c  
PSA7000f





Categories	PSA300 \$3000	PSA3000 \$3000	PSA5000 \$8000	PSA7000c/PSA7000f \$26000
	MAG 2600	IC/SA2500	MAG 4610, MAG 6610+SM160, IC/SA4500	MAG 6611+SM360, IC/SA6500
Replacement for:				
Form factor	Mini-ITX (6.7" x 6.7")	1U chassis	1U chassis	2U chassis
CPU Subsystem	Celeron	Celeron	Pentium	Intel Haswell
Concurrent Sessions	200	200	2500	25,000 to 35,000
DRAM	8GB	8GB	8GB	32GB
HDD	120GB	500GB	500GB	Redundant Hot-swap 1TB RAID 1
Encryption Data Acceleration (AES-NI)	No	No	No	Yes
Ports	Two 1G links (INT/EXT) RJ-45 Console port	Two 1G RJ-45 ports (INT/EXT) 1G RJ-45 port (MGMT) RJ45 Console port	Two 1G RJ-45 ports (INT/EXT) 1G RJ-45 port (MGMT) RJ45 Console port	Two 1G/10G copper or Two 10G fiber (INT/EXT) (Redundant links) 1G RJ-45 port (MGMT) RJ45 Console port
Power Supply	60W	200W	200W	700W Redundant





**Pulse** Access Suite

# Mapped by Product & Service

Product or Service	Essentials	Advanced	Enterprise
Pulse Connect Secure	✓	✓	✓
Pulse One (Cloud)	Express	✓	✓
Pulse Workspace		✓	✓
Pulse Cloud Secure		✓	✓
Secure Mobile Browser <span>NEW</span>		✓	✓
Pulse Profiler		✓	✓
Pulse Policy Secure			✓
Gold or Platinum Software Services	✓	✓	✓

# Platforms & Options

## Platform Options

- License Server
- In Case of Emergency (ICE) licenses (graduated pricing)
- Pulse One Appliance
- vADC

NEW

NEW

## Platform

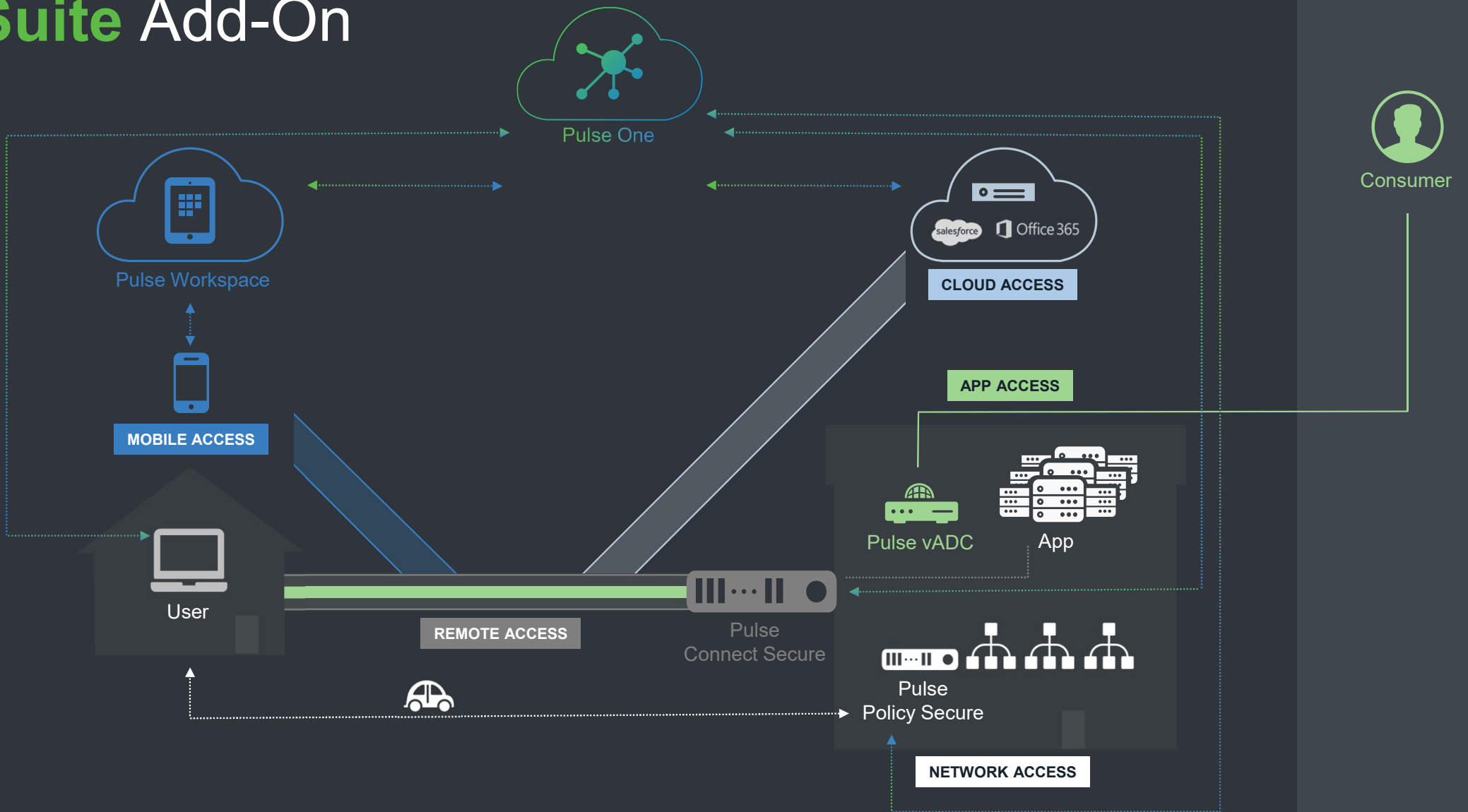
- PSA Appliances
- Virtual Appliances



# Pulse Secure - vADC Solution



# Suite Add-On





# Pulse Secure vADC Portfolio

Delivering ADC-as-a-Service

## A Comprehensive Approach To Application Delivery

### Traffic Manager



- Load Balancer / Traffic Manager / ADC
- Provides reliability, availability, offload, security, scripting, and more

### Web App Firewall



- Application Aware Firewall
- Defends your applications against Layer-7 attacks

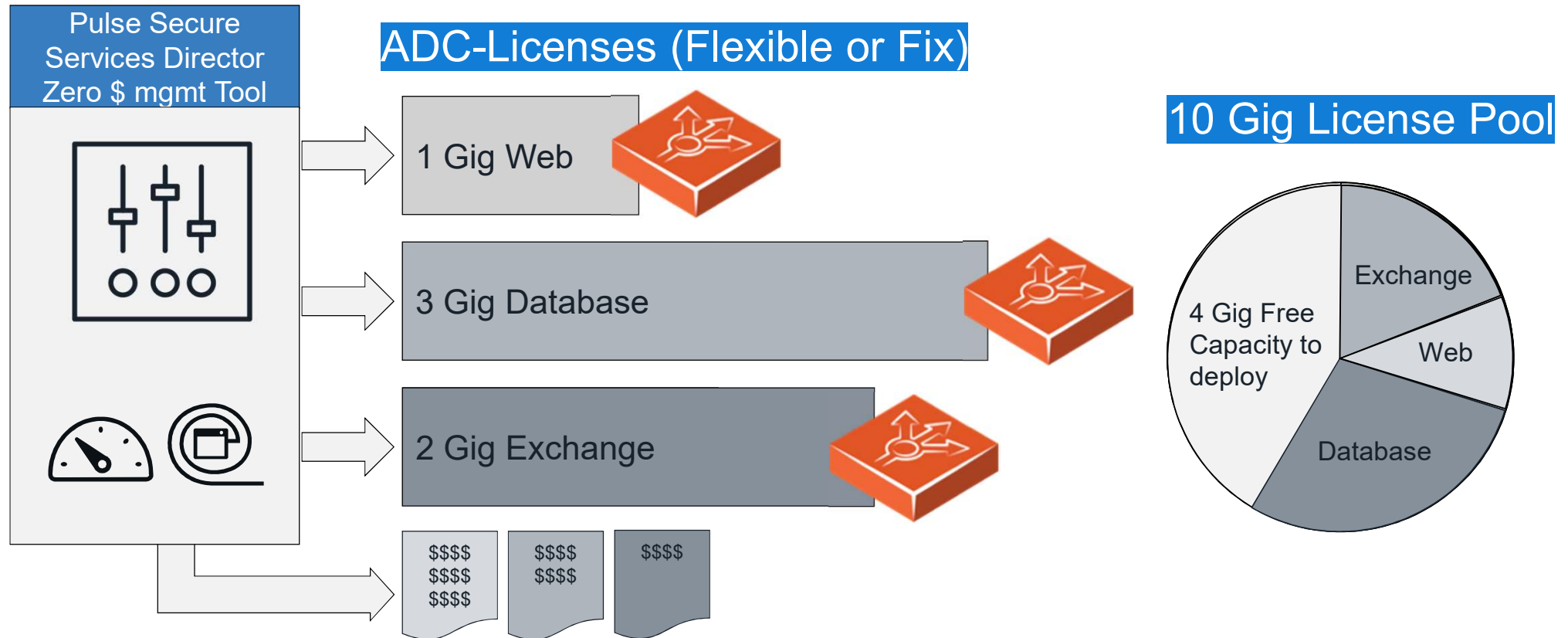
### Services Director



- Elastic and adaptive services controller
- Automates the deployment, licensing, provisioning & metering of ADC services



# Reallocate Capacity for Changing Workloads





# Deployment Options

Pure  
Software



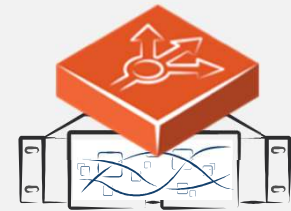
Virtual  
Appliance



Cloud  
Packaging



Bare-Metal  
Server Image





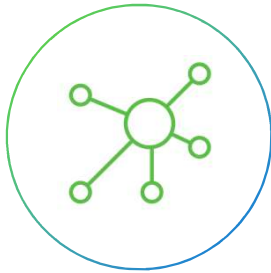


# Available in more clouds than any other Solution

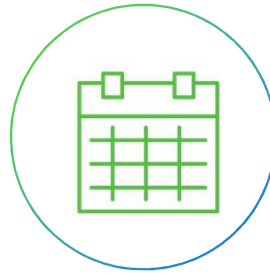
Pulse Secure vADC deployments are in production deployments on more virtual and cloud platforms than any other ADC



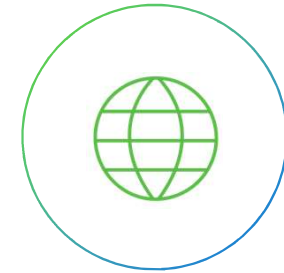
# Pulse Secure vADC Licensing Models



Perpetual



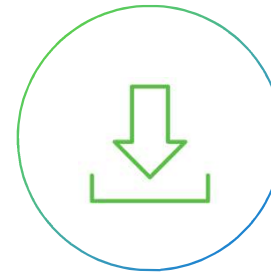
Term/Subscription



Service Provider



Developer  
(Throughput Limited)



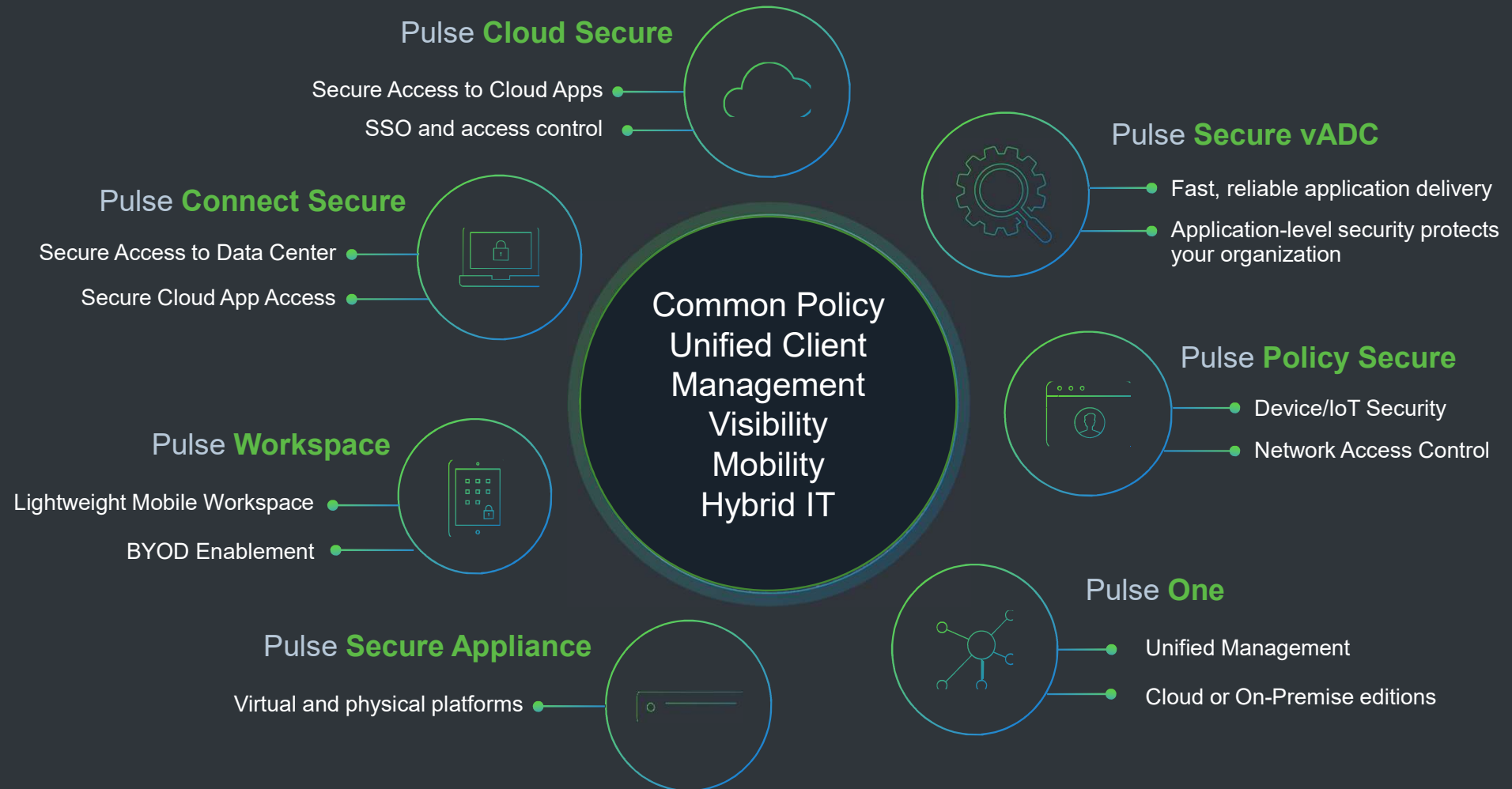
Evaluation  
(30 Days Free Trial)

# Pulse Secure vADC Leadership



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# The Pulse Access Platform

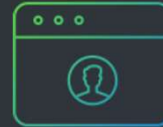


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# TRY NOW

<https://www.pulsesecure.net/trynow/>

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## Pulse Connect Secure

The best mobile VPN for  
workers



## Pulse Policy Secure

Policy driven Network  
Access Control (NAC)



## Pulse Workspace

Seamless BYOD  
Management, Mobile Email  
Provisioning & Mobile  
App Delivery



## Pulse One

Take our Centralized  
Management Solution for  
a spin





Thank you



[www.pulsesecure.net](http://www.pulsesecure.net)